



Are you excited to be a critical member of our finance team, responsible for the research and analysis of new acquisition deals to assist with executive decision making? Would you like to be a key player on a team that delivers hyperscale datacenters **across the globe**, distinguished luxury multifamily projects, and sustainable energy through wind farms?

If so, you may be just who we're looking for to join our team as a **Real Estate Analyst!**

Our purpose at **CloudHQ** is to provide flexible, efficient and resilient data center solutions. CloudHQ has state of the art data center campuses under ownership in northern Virginia and London. Expansion is underway with campus sites under control in Germany, France, and Brazil. We anticipate exponential growth over the next several years in the US and abroad. Our residential multifamily development firm, **Dalian Development**, currently has assets in San Antonio, TX and Philadelphia, PA totaling over 1,000 units with future pipeline developments in Richmond, VA and Raleigh, NC. Dalian's business plan is to expand the luxury multifamily residential business across the United States. In addition, **Falvez Energy**, our independent renewable energy development company, has wind farm projects in Texas and Mexico with future expansion locations in consideration. Over the years, our many projects have thrived because our team of people is entrepreneurial, thinks creatively, gets outside of the box, and demonstrates true leadership.

This is a newly created position based in our DC headquarters, just a short walk from the Metro Center station.

You might be a good fit if you are:

- *Meticulous when it comes to details:* This role is a pivotal part of ensuring that real estate proposals run smoothly, and portfolio expansion is stable. You will work together with our finance team on each deal on project marketing, coordination with financial partners (debt and equity) and due diligence organization. You will assist in the production of regular market performance assessment as well as models and budgets in Excel to monitor commercial real estate markets. You will be involved in forward-looking trend analyses to keep our holdings on track. In return for your strong organizational skills, we'll entrust you with important responsibilities such as collaborating with management on executing acquisition strategies and more.
- *Curious and have business acumen:* Our business is fast-paced and complex. In this role, you will have exposure to challenging assignments such as analyzing the overall market and monitoring industry trends; evaluating budgets, potential leases, and value add improvements; and reviewing existing assets with the property management team. We will count on your excellent written and verbal skills for communications within and outside the company.
- *Driven to achieve your goals, yet flexible:* We expect all team members to be highly motivated to work in an environment that values innovation and understands that the nature of our business sometimes leads to changes in priorities. Your desire for success will ensure that projects are moving forward, with a sense of urgency, regardless of the challenges. A sense of humor helps.
- *Can meet these basic qualifications & attributes:* Do you have 2-5 years of experience in real estate finance with either a BA or an MBA? Do you have strong quantitative and analysis skills? In addition to MS Office, Argus software experience is preferred. Are you known for your work ethic and desire to "do what it takes to get it done right the first time?" You also need to be able to demonstrate your ability to multi-task and be self-motivated.

Sound like you? Then let's chat more! We'll be happy to tell you more about our culture, our values and the benefits and perks of working with us, such as: 401(k) match that vests immediately, annual bonus opportunities for all team members, 11 paid holidays plus four weeks of paid time off and a casual and collaborative environment.

Send us your resume to HR@CloudHQ.com with a short note that describes your experiences and why you're excited about this role.